

Message Text

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PAGE 01 NAHA 00521 170815Z

12

ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W
----- 013472

P 170713Z OCT 75
FM AMCONSUL NAHA
TO USDOC WASHDC UNN
INFO SECSTATE WASHDC 1883
AMEMBASSY TOKYO

UNCLASSIFIED NAHA 521

E.O. 11652 N/A

TAGS: BEXP, JA, BFOL

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/03/P019
2. 100675
3. G. FURNESS
4. 588JAPAN
5. IAD
- 6A. REPLY TO --
- 6B. TOMOHIDE MATAYOSHI, VICE-PRESIDENT
- 6C. MATAYOSHI & CO. LTD.
3-5-7 TOMARI, NAHA (900), OKINAWA, JAPAN
7. CABLE: KIKAI-MATAYOSHI, NAHA, JAPAN TEL 0988-68-2176

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8. CO. REF. BANK OF THE RYUKYUS (TOMARI BRANCH)

CPO BOX 310, NAHA, OKINAWA, JAPAN

9. 104-11. 9A. DIRECT SALE AND POSSIBLE AGENCY

10. DESCRIPTION:

3541261-0000. AUTOMATIC DRILLING MACHINES (COMBINATION,
HORIZONTAL, VERTICAL, OPPOSED HEADS)
3541200-0000. OTHER DRILLING MACHINES
3541300-0000. GEAR CUTTING AND FINISHING MACHINES
3541400-0000. GRINDING AND POLISHING MACHINES
3541800-0000. MACHINES TOOLS FOR HOME WORKSHOPS,
LABORATORIES, GARAGES, ETC.

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3541811-0000. DRILLING MACHINES

3541831-0000. GRINDING/POLISHING MACHINES, CRANKSHAFT

GRINDING MACHINES

3541851-0000. LATHES

MATAYOSHI IS THE LARGEST WHOLESALE-DISTRIBUTOR OF MACHINE TOOLS, CONSTRUCTION MACHINERY EQUIPMENT, COMMUNICATION EQUIPMENT AND SUPPLIES, WELDING MACHINES, TOOLS AND EQUIPMENT, HARDWARE, POWER-DRIVEN HAND TOOLS, DO-IT YOURSELF TYPE MACHINE TOOLS AND EQUIPMENT IN OKINAWA WITH A BRANCH

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IN OSAKA AND GOOD BUSINESS CONNECTIONS WITH CONSTRUCTION FIRMS AND HARDWARE/MACHINE TOOLS DEALERS IN OKINAWA, FIRM HAS POTENTIAL SALES CAPACITIES IN BOTH OSAKA AND OKINAWA. ANNUAL SALES IN 1974 WERE ABOUT \$4 MILLION. HAS 58 EMPLOYEES. PLANS TO STRENGTHEN SALES LINE OF HARDWARE ITEMS, POWER/HAND MACHINE TOOLS, INCLUDING DO-IT-YOURSELF TYPE PRODUCTS WITH TOTAL IMPORTS OF \$1.3 MILLION. POTENTIAL SUPPLIERS SHOULD REPLY ASAP, QUOTE FOB AND CIF NAHA. BUYER NEEDS CATALOGUES OR BROCHURES WITH SPECIFICATIONS, ETC. BUYER PARTICIPATED IN NATIONAL HARDWARE SHOW IN CHICAGO.
SYLVESTER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975NAHA00521
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750360-0646
From: NAHA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751043/aaaablyh.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: buchant0
Review Comment: n/a
Review Content Flags:
Review Date: 02 OCT 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 OCT 2003 by MaustMC>; APPROVED <12 FEB 2004 by buchant0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, BFOL, JA
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006